





Superior business with exceptional rewards

This programme is for independent truck, tractor, and auto electrical unit workshops. The programme is applicable to only those workshops that are enrolled with Bosch Ustaadon Ka Ustaad.

Better Business. Bigger Rewards.

Bosch Ustaadon Ka Ustaad is a unique, binding programme for independent tractor, commercial vehicle, and auto electrical workshops. We invite mechanics to benefit from the 100% genuine, superior-quality Bosch parts, engineered with excellence to ensure better business and bigger rewards.

We encourage workshops to purchase products under this programme, which has been designed to recognise and reward workshops' contributions to automotive service. For every purchase, the workshop will be rewarded points which can be redeemed to avail gifts.

Our aim, this year, is to enrol and activate 63,000 organised workshops*. By leveraging the Bosch Strength through our various products and services, including our new product additions to the programme, we enable the enrolled workshops to enhance their business, reach higher point slabs, and win bigger rewards.

*Organised Workshops = Shaded workshops with a minimum of one bay. The programme is applicable to only those workshops that are enrolled with Bosch Ustaadon Ka Ustaad.

Our Products & Services under Ustaadon Ka Ustaad

Bosch Products Covered:

- ► Filters
- ► Engine Oil
- ► Rotating Machine

New Product Additions!

- ► Lighting
- ► Horns
- ▶ Brake Discs (CV-related parts)
- ► Brake Pads (CV-related parts)
- ➤ Brake Fluids (250 ml, 500 ml) (Dot 3, Dot 4)
- ► Wiper Blades

Bosch Service Covered:

► Fuel Injection Pumps



How the Programme Works

Purchase

Bosch products under programme

 \bigcirc

Scan / Avail via SMS

points with bar / QR code Bosch representative can help with the same



Points

will be added to enrolled workshops' accounts



Farn

additional points through purchasing more product groups

On every FIP Repair (Service) at Bosch Diesel Service (BDS), the Ustaadon Ka Ustaad-enrolled workshop will be awarded additional points.

Programme Guidelines for Business that Rewards

All customers, upon enrollment in Bosch Ustaadon Ka Ustaad, will come under the Silver Category. As each workshop's purchases, and thereby points increase, it stands to earn greater rewards and be classified under progressively higher categories.

Following is the category break-up and points required under each.

Category & Points Slabs

Silver 1 – 15,000 Pts **Gold** 15,001 – 50,000 Pts **Diamond** 50,001 – 1,20,000 Pts

Platinum > 1,20,000 Pts

Special Additional Bonus on Points

0% Bonus

20% Bonus

30% Bonus

50% Bonus

Example:

Filter 20 pts	20 pts	24 pts	26 pts	30 pts
Lubricant 100 pts	100 pts	120 pts	130 pts	150 pts

Rewards Mechanics Can Earn



Example:

On earning 4,500 points, the mechanic will be rewarded with a mobile phone. On earning a higher number of points, i.e. 35,000, the mechanic would be given a reward of a higher value, a Bosch Scanner KTS 525.

Important: All rewards indicated in this booklet are gift categories for reference only. Please refer to the mobile app for eligible gifts per accumulation point slab. All the garages enrolled newly will be considered under the Silver Category. Only Bosch parts for tractor and commercial vehicle applications will be considered for this programme. This programme is applicable for independent truck, tractor, and auto electrical unit workshops that are Ustaadon Ka Ustaad-enrolled only.

Points Gained from each Product

Independent Tractor and Commercial Workshops will be enrolled under the 'Silver Customer Category', and will be eligible for the below points:

Bosch Product Group	Points	Boscl Produ Grou
Diesel Filter < ₹200 MRP	10	Light
Diesel Filter Insert – 404405407	4	lmpo Light:
Diesel Filter > ₹500 MRP	20	Light Other
Diesel Filter > ₹1,000 MRP	50	Horns up to
Diesel Filter Kit	10	Horns
Lube Oil Filter TR	15	₹1,00 Brake
Lube Oil Filter CV	30	Dualia
Filter Kit	50	Brake
Air Filter Farm	9	Brake (250
Air Filter CV	50	Brake (500
Air Filter Kit	100	Wipe

Bosch Product Group	Points
Lighting (H4)	1
Imported Lights	25
Lighting - Others	5
Horns (MRP up to ₹1,000)	15
Horns (MRP above ₹1,000)	35
Brake Pad	20
Brake Disc	50
Brake Oil (250 ml)	1
Brake Oil (500 ml)	2.5
Wiper Conv.	5

Bosch Product Group	Points
RM** (MRP > ₹500 ≤ ₹3,000)	50
RM** (MRP > ₹3,000 ≤ ₹10,000)	150
RM** (MRP > ₹10,000)	200
Lubricash ₹20	20
Lubricash ₹50	50
Lubricash ₹100	100
Lubricash ₹200	200

^{**}RM \rightarrow Starter full unit; alternator full unit; and starter, alternator child parts

Points Gained from each Service

Bosch Diesel Service - Fuel Injection Pump

All PE Pumps (Parts bill amount)	Programme Points	Zexel Pumps (Parts bill amount)	Programme Points	All VE (Parts bill amount)	Programme Points	All CR Pumps (Only for CR- equipped BDS)	Programme Points
≥₹2,000	20	>₹15,000	150	≥₹4,000	35	≥₹4,000	35
≥₹4,000	50	>₹20,000	250	≥₹8,000	70	≥₹8,000	70
≥₹6,000	70	>₹25,000	300	≥₹10,000	90	≥₹10,000	90
≥₹8,000	110	>₹30,000	400	≥₹15,000	110	≥₹15,000	110
≥₹10,000	150	>₹35,000	525	≥₹20,000	150	≥₹20,000	150
≥₹12,000	180	>₹40,000	600	≥₹25,000	210	≥₹25,000	210

Rewards Mechanics Can Earn

Bosch Programme Points	Gift
800	Emergency Light / Torch (Make: Wipro) OR Gift of Equivalent Amount
1,000	Electric Kettle (Make: Prestige / Bajaj) OR Gift of Equivalent Amount
1,200	Bosch Brake Fluid Tester (Part Number: 4598-DOT4)
1,300	Three-Blade Fan (Bajaj / Crompton Greaves) OR Gift of Equivalent Amount
1,700	Electric Cooker (Prestige / Bajaj) OR Gift of Equivalent Amount
2,000	Induction Stove (Prestige / Usha / Pigeon) OR Gift of Equivalent Amount
3,000	Tower Fan (Bajaj / Usha) OR Gift of Equivalent Amount
4,500	Mobile Phone (Nokia / Samsung) OR Gift of Equivalent Amount
5,500	Speaker System (Panasonic) OR Gift of Equivalent Amount
7,500	Microwave (LG / Samsung / Whirlpool) OR Camera (Canon) OR Gift of Equivalent Amount

Rewards Mechanics Can Earn

Bosch Programme Points	Gift
8,000	Water Purifier (Kent / Blue Star / Aquaguard) OR Gift of Equivalent Amount
11,000	Semi-Automatic Washing Machine (Whirlpool / Samsung) OR Gift of Equivalent Amount
15,000	Fully Automatic Washing Machine (LG / Samsung) OR Gift of Equivalent Amount
17,000	Refrigerator (Haier / Whirlpool / Samsung) OR Gift of Equivalent Amount
20,000	LED TV (Panasonic / LG / Samsung) OR Gift of Equivalent Amount
22,000	Tablet (Lenovo / Samsung) OR Gift of Equivalent Amount
27,000	Laptop (Dell / Lenovo) OR Gift of Equivalent Amount
30,000	Double-Door Refrigerator (Panasonic / Samsung) OR Gift of Equivalent Amount

Rewards Mechanics Can Earn

Bosch Programme Points	Gift
50,000	Two-Wheeler 110 cc (Bajaj / Hero) OR Gift of Equivalent Amount
70,000	Two-Wheeler 125 cc (Bajaj / Honda / Hero) OR Gift of Equivalent Amount
75,000	Two-Wheeler 150 cc OR Gift of Equivalent Amount
90,000	Two-Wheeler 150 cc (Bajaj / Hero / Honda / TVS) OR Gift of Equivalent Amount
1,25,000	Two-Wheeler 200–220 cc (Bajaj / Hero) OR Gift of Equivalent Amount
2,00,000	Two-Wheeler 250 cc or above (Royal Enfield / Honda / KTM) OR Gift of Equivalent Amount
3,50,000	Car 800 cc (Renault / Maruti / Datsun) OR Gift of Equivalent Amount
4,50,000	Car 1,000 cc (Maruti / Renault / Tata) OR Gift of Equivalent Amount
6,00,000	Car 1,200 cc (Maruti / Hyundai / Tata / Volkswagen / Honda) OR Gift of Equivalent Amount
8,00,000	Car 1,200 cc-1,500 cc (Maruti / Hyundai / Volkswagen) and above OR Gift of Equivalent Amount
10,00,000	Car SUV (Ford / Renault / Hyundai / Maruti / Mahindra / Honda) OR Gift of Equivalent Amount

Additional Rewards Mechanics Can Earn

Those Ustaadon Ka Ustaad-enrolled workshops qualifying for the Diamond and Platinum Memberships will be given an additional reward — a Bosch Certificate of Recognition. These workshops would also be eligible for basic training on BS III and BS IV.



Zonal Offices - North Region

Chandigarh Bosch Limited

A–825, 8th Floor Bestech Business Tower, Sector 66 Mohali – 160 059, Punjab

Jaipur Bosch Limited

Manoram Business Centre No: 2, Ambeshwar Colony New Sanganer Road Shyam Nagar Metro Station Jaipur – 302 019, Rajasthan

Lucknow Bosch Limited

CP-138, Viraj Khand Gomti Nagar, Near Sahara Hospital Lucknow - 226 010, Uttar Pradesh

New Delhi Bosch Limited

Rishyamook 85-A, Panchkuian Road New Delhi – 110 001

Zonal Offices - East Region

Bhubaneswar Bosch Limited

Branch Office Nos: 16 & 17 BMC Bhawani Office Complex 1st Floor, Blocks 1 & 2, Saheed Nagar Bhubaneswar – 751 007, Odisha

Guwahati Bosch Limited

OfficeTribe Co-working Space Shreeji Towers C/o: Gauhati Tea Warehousing Pvt. Ltd. Christian Basti, GS Road Guwahati – 781 005, Assam

Kolkata Bosch Limited

Post Box No: 9044, 91-A, Park Street Kolkata – 700 016, West Bengal

Zonal Offices - West Region

Ahmedabad

Bosch Limited

31/32, Level 3, JMC House Opp. Parimal Garden, Ambawadi, Ellis Bridge Ahmedabad – 380 006, Gujarat

Indore

Bosch Limited

605, Brilliant Solitaire Regus Business Centre Indore Pvt. Ltd., Scheme No: 78, Part 2, Vijaya Nagar Indore – 452 010, Madhya Pradesh

Mumbai

Bosch Limited

906-08, 9th Floor, Hubtown Solaris NS Phadke Marg, Off Teli Galli Andheri (East), Mumbai – 400 069 Maharashtra

Zonal Offices - South Region

Bengaluru

Bosch Limited

Building No: 209, Gate No: 4 Bannerghatta-Adugodi Link Road Bengaluru – 560 030, Karnataka

Chennai

Bosch Limited

Sabari Sunnyside, 2nd Floor, Middle Wing 8/17, Shafee Mohammed Road Off Greams Road, Thousand Lights Chennai – 600 006, Tamil Nadu

Ernakulam Bosch Limited

S-09, 6th Floor 'Alapatt Heritage Building' MG Road, Kovilvattom Desom, Ernakulam Village Kochi – 682 035, Kerala

Secunderabad Bosch Limited

310, 3rd Floor Eastern Wing, Eden Amsri Square (Commercial Office Building) Municipal Nos: 9-1-87 & 9-1-119/1 St. John's Road, Secunderabad – 500 003 Telangana



Bosch Limited, Automotive Aftermarket

P. B. No: 3000, Hosur Road, Adugodi, Bengaluru - 560 030. Ph: 080 6752 2820

Version 10 released on April 1st, 2020.